

Case Study: Northland School Division

Introduction

This case study of Northland School Division is based on a June 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Our old Hyper-V system did not have any automatic fail over built in. Knowing that we now have that capability takes a lot of pressure and concern away.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Organization Profile

Organization:
Northland School Division

Industry:
Educational Institution

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
- Runs 10-24 Virtual Machines on HC3.
- 50-74% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: extremely differentiated
 - Ease of implementation: extremely differentiated
 - Scalability: extremely differentiated
 - Single vendor support: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Jason Juneau, IT Administrator, Northland School Division