

# Peace River Regional District

## Introduction

This case study of Peace River Regional District is based on a January 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“The Scale HC3 solution has greatly reduced the amount of time staff spend provisioning new VM’s and LUNS. In addition, electricity consumption has also dropped which saves our organization money.”

## Challenges

- Realized the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
  - Solved single vendor support of Infrastructure
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To reduce operational costs

### Organization Profile

Organization:  
**Peace River Regional District**

Organization Size:  
**State & Local**

Industry:  
**Government**

## Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Hypervisor – Microsoft Hyper-V
  - Dell Servers / SAN
  - HP Servers / SAN
  - NetApp
  - Nutanix
  - Simplivity
- Has 2 IT personnel responsible for infrastructure
- Runs Less than 10 Virtual Machines on HC3

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

## Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - single vendor support: very differentiated
  - scalability: very differentiated
  - reliability: very differentiated
  - ease of implementation: very differentiated
  - ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload not at all with the high availability built into HC3
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3

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