

HC3 CASE STUDY

Truck-Lite

Introduction

This case study of Truck-Lite is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Realized the following operational challenges by deploying HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved disaster recovery
- Solved single vendor support of Infrastructure
- Reduced IT operating costs

Purchased their HC3 system for the following reasons:

- For Infrastructure Refresh (replacing aging hardware)
- For Hypervisor Licensing Renewal
- To reduce operational costs

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- HP Servers / SAN
- Nutanix
- Simplivity

Has 3 IT personnel responsible for infrastructure.

Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- Reliability
- Scalability
- Single vendor support

Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Company Profile

Company:
Truck-Lite

Company Size:
Large Enterprise

Industry:
Automotive & Transport

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: Doug Gray, System Administrator, Truck-Lite